

Annual Report and Financial Statements for the year end 30th September 2023

NORTH SHORE SQUASH RACKETS CLUB INC

**Prepared by Your
Club Committee**

The North Shore Rakets Club Inc. would like to thank the following sponsors

Club Sponsor

The Lounge: **Barfoot and Thompson**

The Bar: **DB Breweries**

Court Sponsors

- Court 1
- Court 2
- Court 3
- Court 4
- Court 5
- Court 6
- Court 7

All of our tins are undergoing an update. Moving forward, they will be branded with the NSSC log on ferrous board, and sponsors will need to have a magnet made. This will make changing them easy and help us to manage keeping them looking great. Contact Lisa to reserve yours now.



TOURNAMENT SPONSORS

Waitangi Tournament

Auckland Open

Barfoot and Thompson

North Shore Open and Masters

Barfoot and Thompson

Barfoot and Thompson PSA

Barfoot and Thompson

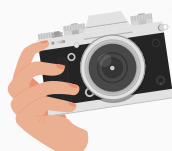
North Shore Junior 1-day (cancelled)

North Shore Ladies B & Below

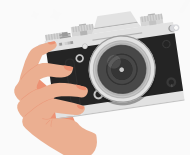
New Zealand Secondary Schools Championships

Squash NZ and the Sports Collective

Barfoot and Thompson



Club Photographer
John Lawrence Photography





GOOD BYE!

Barfoot and Thompson have been involved in our club for as long as I have been involved in the committee. They sponsor our lounge, tournaments, and our Juniors program both through direct sponsorship and a referral program. Without the help of our locals, Steve and Pete, as well as their corporate support team, we would really battle to deliver on the big tournaments that we have managed to secure for our club like the PSA, and the New Zealand Secondary Schools Championships. Steve is leaving Auckland and moving to the Bay. We are really sad to see him go and we wish him and his family the very best as they move

Your trusted locals

At Barfoot & Thompson Birkenhead, we love being a part of what makes the North Shore a great place to live! It's hard to miss us in the community; it's a part of who we are to give back to the place that helps us thrive. We're thrilled to lend our support to the North Shore Squash Club and have valued our partnership over the past 4+ years together. Whether it's supporting the annual Auckland Open, helping to raise funds to send the NZ Masters team across the pond to face the Aussies, or sweating it out on the court with the best of them, we love the game and the community it brings together!



Do you know about our referral program? For every property sold with Barfoot & Thompson Birkenhead, \$500 is donated to the club and another \$500 donated to the club member! T's & C's apply - contact Steve Bristow for all the details!



Steve Bristow

Residential Sales
M: 021 766 090
E: s.bristow@barfoot.co.nz

**BARFOOT
THOMPSON &**

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NORTH SHORE SQUASH CLUB

AS OF SEPTEMBER 30TH 2023

OFFICERS OF THE CLUB

President: Cheryl Gush

Vice President: Pat McHugh

Men's Club Captain: Gabe Marsters

Ladies Club Captain: Maxine Goldie

Committee members

Bob Campton

Mubashar Sheikh

Johnny Lawrence

James Mount

Su-Jin Oh

Nelson Longstaff

Treasurer

Gary Duberly

Honoraria Patron

Rod Clarke

Honoraria Solicitor

Rowena Mortimer

Staff members

Secretary: Lisa Ashton

Matthew Greene

2023 SEASON HIGHLIGHTS



2022 NSSC CLUB CHAMPIONS

GRADE	MALE	FEMALE
A	Sion Wiggan	Abbie Palmer
B	Grant Linton	Cherie Fletcher
C	Byungha Kim	Kate Bingham
D	Haydon Rogers	Eunji Hwang
E	Mohammed Othman	Yanina Duk
F	Cohan Bryers	Maggie Chen

2022 JUNIOR CLUB CHAMPIONS

MALE	FEMALE
Ryan Gillam	Aishah Lotfy

2022 NSSC RACKETBALL CLUB CHAMPION

Bruce Doig

New Zealand Representation

FEMALE
Anne Leakey - Juniors
Suk Hee Kim - Masters
Lisa Ashton - Masters
Mandy Kennedy - Masters
Alessandra Ceriani - Masters

MALE
Paul Hornsby - Coach





2023 SEASON HIGHLIGHTS

INTERCLUB TEAM WINNERS

Autumn Senior	Mens 11 Team Mohammed	Winner
Autumn Senior	Womens 5 Team Corrine	Runner Up
Autumn Senior	Womens Team Emily	Runner Up
Autumn Masters	Masters Johnnies	Runner Up
Autumn Masters	Masters Shore Things	Runner Up
Winter Senior	Womens Team Heather	Winner
Winter Senior	Womens Team Kate	Runner Up
Winter Masters	Team Sue	Winner
Winter Senior	Team Dasom	Runner Up
Super Champs Auckland	Women's E Grade	Winner
Super Champs Nationals	Women's E Grade	5th Place

NOTICE OF ANNUAL GENERAL MEETING

Thursday 23rd November 2023

Club Lounge

1. Apologies
2. Minutes of the Annual General Meeting held on 24th November 2022
3. Matters arising from the Minutes of the Annual General Meeting held on 24th November 2022
4. President's Report
5. Treasurers Report
6. Manager's Report
7. Bar Report
8. Club Captains report
9. Junior Convenors Report
10. Korean Report
11. Summary of feedback from Customer service survey
12. Motions
 - Budget
 - Fee structure change
13. Election of Patron
14. Election of Honorary Solicitor
15. Election of Officers President Vice President Men's Club Captain Ladies Club Captain Secretary/Treasurer One person may hold both offices with the consent of the AGM providing however that when the offices of Secretary and Treasurer are held by the one person an additional member may be selected to the Committee. Six Committee Members
16. Election of Life member
17. Appointment of Auditor
17. General Business

MINUTES OF THE ANNUAL GENERAL MEETING OF THE NORTH SHORE SQUASH RACKETS CLUB (INC) HELD ON THURSDAY 24TH NOVEMBER 2022 6:30PM IN THE CLUB LOUNGE

The meeting commenced at 6:59pm

1. Apologies

Bob Campton, Rachel McLeod, John Lawrence, Sasa Petrovic

Present

There were 25 members present

2. Minutes of AGM held 25th November 2021

The minutes of the AGM held on 25th November 2021 were taken as read.

It was resolved that the minutes were a true and correct record thereof.

Moved: Pat McHugh

Seconded: Nelson Longstaff Carried

3. Matters Arising

No matters arising.

4. President's report

The presidents report had been circulated prior to the meeting and Cheryl spoke to her report.

Moved: Jim Fitzsimons

Seconded: Johnny Kavanagh Carried

5. Financial report

Gary spoke to the higher subscription figure, noting that in the previous year there was an accounting correction due to moving membership invoicing from Xero (annual invoice) to Hello Club which allows monthly invoicing. Dropping the Debtors figure from \$60k to the more accurate figure of \$25k the difference is showed in the reduced figure. The true figure is consistence with previous years subscriptions. Gary noted that Grants & Donations, Carpark Rent and Room Rent which equated to \$185,320 – pre covid this figure was \$92,658 so an increase of 92,662 (100%). He said that we need to focus on increasing subscription income to build upon the amazing culture in the club.

No other matters arising

Moved: Cheryl Gush

Seconded: Pat McHugh Carried

6.Bar Report

The bar report was circulated prior to the meeting. No matters arose from the report. Matthew Green spoke to his report.

Moved: Cheryl Gush

Seconded: Gerard Wakefield Carried



7. Club Captains Report

8. The club captains report was circulated prior to the meeting. No matters arose from the report.

Moved: Cheryl Gush

Seconded: Gerard Wakefield Carried

9. Junior Report

The junior report was circulated prior to the meeting. No matters arose from the report. Paul Tuffin spoke to his report noting that many of the juniors from the previous years had progressed and there was a rebuilding in place after COVID. Times had been changed to Friday's 4pm till 6pm. We get on average 18 beginners and 4 intermediate children. The programme is well received by parents.

Moved: Cheryl Gush

Seconded: Gerard Wakefield Carried

10. Manager's report

The manager's report was circulated prior to the meeting. No matters arose from the report. Gerard spoke to the report. He noted that the club made a \$38,000 net profit which is the largest on zero files going back eight years. Incremental income was generated from grants, donations, carpark rent which was up 100% on the previous year. We also receive two insurance payouts for the ladies' changing rooms and the veranda blinds for the bar. Tournaments went well during the year with highlights being the Barfoot & Thompson Auckland Open with 219 entries and the New Zealand Secondary Schools Squash team's tournament with 46 teams, 280 competitors playing across North Shore, Devonport & Browns Bay squash clubs.

Moved: Cheryl Gush

Seconded: Gerard Wakefield Carried

11. Korean Report

The Korean report was circulated prior to the meeting. No matters arose from the report.

Moved: Cheryl Gush

Seconded: Gerard Wakefield Carried

12. Election of Patron

As nominated Mr Rod Clarke be elected as Honoraria Patron

Moved: Pat McHugh

Seconded: Nelson Longstaff Carried

13. Election of Solicitor

As nominated Mrs Rowena Mortimer be elected as Honoraria Solicitor.

Moved: Pat McHugh

Seconded: Rod Clarke Carried



14. Election of officers
President Cheryl Gush
Moved: Pat McHugh
Seconded: Rod Clarke Carried
Vice President Pat McHugh
Nominated: Cheryl Gush
Seconded: Nelson Longstaff Carried

Men's Club Captain Gabe Masters
Moved: Pat McHugh
Seconded: Rod Clarke Carried

Ladies Club Captain Rachel McLeod
Moved: Pat McHugh
Seconded: Rod Clarke Carried

Secretary John Lawrence
Moved: Pat McHugh
Seconded: Rod Clarke Carried

Treasurer Rod Clarke
Moved: Pat McHugh
Seconded: Nelson Longstaff Carried

Committee
John Kavanagh
Bob Campton
John Lawrence
Su-Jin Oh
Mubashar Sheikh

Nelson Longstaff

Moved: Cheryl Gush
Seconded: John Kavanagh Carried

15. Election of Auditor
Hart & Co
Moved: Rod Clarke
Seconded: Pam McHugh Carried

16. General Business

Maintenance Programme:

Barry Gill asked questions as to the amount of money budgeted and the planning and long-term implications to ensure that the money was being well spent. Ensuing discussion related to the club members being informed of plans and time frames including costs.

The meeting closed at 7:54pm



#LEGENDS@NSSC



Club President Report

Dear Club Members

It has been a privilege and a pleasure to hold this space in the last year again. It goes without saying, that protecting and growing our club takes a team and I would like to thank all our volunteers and sponsors. It seems that each year I am on this committee, some challenge presents itself (Disease, weather event etc) I would like to start off this address by thanking Lisa and Matt for the wonderful work they do here each day to make sure that we can keep coming to play and socialize at our club, despite the challenges.



Helping us to make a lot of what goes on in our club possible, is our lounge and club sponsor Barfoot and Thompson. Thank you for again stepping up to help us in our lounge, and to deliver all of our big tournaments. I would like to especially thank Steve and Pete who have made it incredibly easy to collaborate. Steve, we will miss you when you head to the Bay, and we hope that you will come back to visit when you are in town!

In reflecting on the year that has passed, I want to draw your attention to a couple of things that stand out for me.

- The increase in membership: This year we have seen our membership increase back up to the pre-covid levels through a combination of new and returning members. This growth in membership is essential to our long-term sustainability and so I want to thank our established members who step up to make our new members feel so welcome by helping us to run ladies' night, club night, and our juniors' program. With the help of Maxine, Michelle and a crew of volunteers, we even got a Racquet ball video made to promote the game and our club. Without volunteers, these things just don't happen.
- Hosting significant tournaments: This year we hosted a number of tournaments, the largest being the Secondary Schools Competition. This tournament has been complexed to orchestrate and deliver and I want to commend Lisa, our sponsors and volunteers that made this both fun and profitable for us and our cohost clubs, Belmont and Devenport. It is also important here to thank the Secondary Schools Association for trusting us with this, and Squash NZ for their advice, guidance and online streaming delivery.
- Repairs and Maintenance: Last year we set this function of the committee to be led by a subcommittee group (Pat, Bob, and Johnny). This year has been significant in terms of activity and spending. As you drive up to our club, you will have noticed how well we now stand out. There is still a lot of work that needs to be budgeted for and actioned in the next couple of years, this includes work on our deck, making our club more accessible, making our front entrance watertight and a few smaller jobs. To help us plan, resource and manage these things in a more sustainable way, as positioned at our last AGM, we have partnered with Brosnan Maintenance.





In addition to these, we fulfilled our transition to Board Pro as a way of ensuring governance continuity and we have transitioned to a more sustainable way of generating marketing revenue by replacing all of our tins with Ferrous board. If you want to get your name up in a court, please make sure you touch base with Lisa. Facing into the future we will need to keep building our membership and figuring out how to grow our other revenue streams such our parking lots street facing profile and electronic marketing options.

This year the committee has addressed the complexity of understanding how we are competitively positioned in the market for all three of our key revenue streams. Our research showed us that despite being premier club in a very desirable location, we are positioned below the market (significantly in some instances) and have initiated the task of adjusting prices to reflect this.

Earlier this year, we put the prices for our parking up from \$160 to \$190, and Lisa now has all our parking spaces generating revenue. Then, we did some market surveying to understand how we compare to the local market in our lounge and bar. Margins and profit in the bar have been relatively flat over the last 5 years, and making sure that we can sustainably deliver this service has meant that we have had to increase prices from \$8-\$9. This AGM, we will ask you to help us build on this by making an adjustment to our membership fees. This will be the first adjustment to annual fees in the last 10 years. These increases ensure that we continue to have a paid administrator and bar manager, as well as deliver on our planned maintenance. I would like to thank you for your support in achieving this in advance.

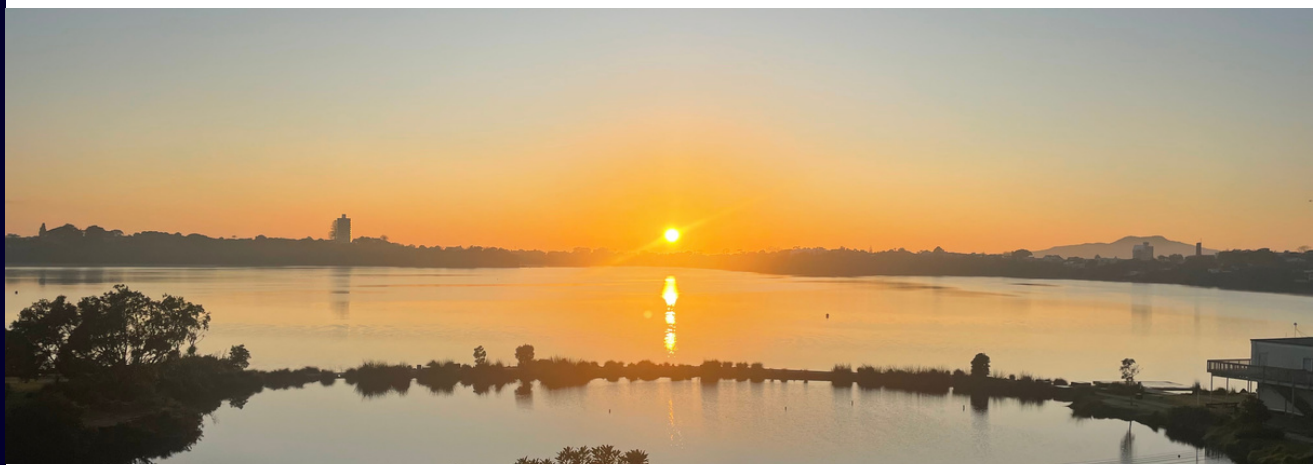
What we need to action and consider in the year to come.

- Accessibility into and around our club
- Deck refurbishment
- A Social Sub Committee whose role is focused on building up social and community connections.
- Using technology to engage players, make scoring more accessible as well as provide possible revenue streams through outdoor marketing.

If you have expertise in any of these areas, please feel encouraged to join your committee! With all the work that we need to do, a draft budget for next year has been drawn up. It includes another large spend on building and maintenance. I encourage you to look at the financials and to ask any questions you might have.

In closing, it has been my pleasure and privilege to serve the club in this way again this year. 2024 is a year to look forward to and as we head into summer and the Christmas Season, I wish you, and your families a safe and happy festive season.

FROM CHERYL AND YOUR COMMITTEE





See Separate File for Annual
Report compiled by Gary Duberly
Treasurer

TREASURERS REPORT

Club Managers Report

I would like to start by saying a massive thank you to all our members for the support and commitment you have shown not only to the club, but to myself over this last year. It is with your generous offers to assist when needed, and our joint appreciation and passion for our wonderful club, which has allowed us continued growth on both a financial level and managing to attract new members and visitors to our club.



The squash season started off as is now a tradition on the squash calendar – with our Waitangi Tournament. This was my first ever attempt at running a tournament, and I could without doubt not have managed without the assistance of Jimmy, Tyler, Gabe and our awesome members who patiently guided me through the process. There wasn't much breathing space once I'd passed my first hurdle, as the season went into full swing – the North Shore Open & Masters in March with over 100 entries, followed by another hugely successful Barfoot & Thompson Auckland / Oceania PSA which attracted 180 entries - both overseas and local players. The atmosphere around the club was superb, with not just players and supporters, but the unwavering support of Pete Taylor, Steve Bristow and his B&T Birkenhead team who ensure there were many off court activities on offer throughout the weekend.

For the second consecutive year, we held the NZ Secondary School Squash Champs along with co-hosts Devonport SC and Belmont Park. This was a huge undertaking, with an increase of teams entered reaching over 50, which meant over 780 matches were played over the four days. It was an absolute highlight of the year – I loved watching the determination, energy and the passion of youth, along with team spirit being shown in abundance.

Let's not forget the more “fun” events that are always well supported each year. “The Packer Cup” really wouldn't be the same without our Gavin being part of the action, so his return from Thailand for the occasion was a treat for all. A whopping total of \$1800 was raised for NZ Assistance Dogs. “The Smitty Classic” is now in its 10th year and again, charity funds were raised throughout the day with a variety of enticing competitions that encouraged people to part with their pocket money! Dave Smithson (honorary Social Committee) put in a great deal of time and energy to ensure its usual success.

The importance of promoting our club and the great game of squash is one of my top priorities, and throughout the year we hosted a variety of events to showcase our awesome clubhouse and show people how much fun squash can be. We held our Business House League in March/April which encourages new squash players, whilst having some fun away from the workplace. We also held our Ladies B Grade and Below tournament, which was the perfect time for beginner ladies to play competition squash in a relaxed environment. We're already being asked when our next “Quiz Night” will be, so I'm sure we will back again in the new year. Our final tournament of the year is our Club Champs, which kicks off this week with over 80 players battling it out for the club champs' titles.

A special mention to our E Grade Ladies team who won the Auckland Superchamps – you girls rock! And not forgetting our Mitchell Cup Ladies Team, whose average age seems to increase each year – but that didn't stop them taking out the National Title....

My challenges and goals for next year will be to grow and develop our club culture and engagement, not only between our fabulous existing members, but also our newbies that we welcome along the way. A successful club is one with a healthy influx of junior players, and I'm confident that with careful planning, we can continue to provide and introduce coaching programmes that will attract more young players to our club.

I'm super proud of our achievements throughout the year, and on a personal level I want to express my utmost gratitude to firstly Cheryl, who has been so very patient with me right from the start and continues to be available anytime I need her guidance (which I'm hoping is getting less and less). To my favourite work mate Matt, thanks for your support and advice and especially for making our work days FUN!! There's too many of our members to personally name, but each and every one of you who either spends time either in my office or just passing by, whether it's a friendly "hello" or chatting about their day, squash game, injuries, little or big gripes – THANK YOU for helping me "love my job!!"

I hope you all have a great summer and look forward to seeing you back on the court for 2024. Stay safe and healthy.

Lisa Ashton



Bar Report 2023

Another year has flown by with loads laughter, a pinch of antics and dash competitiveness, as it should be! With Lisa joining us as Club Manager, a very welcome addition to the running of NSSC this has been. Balcony Bar, as with all hospitality business has had a challenging year, functions wise 2023 has been successful and the continued patronage of the WDHB staff is always most welcome. However, it is with our members continued support that allows our F&B departments to provide the service that we do!



The survey results are in
BEST BARMAN IN TOWN

Members will be aware that in Sept 2023 we had to increase alcoholic beverages by \$1, whilst there is never a good time to add an increase, we have had to take this action to help with the increased expenditure of purchases and the running costs of the bar. With the last government increase on alcohol excise tax duty @ 6.92% in 2022 and another 6.2% increase this year, we are now at the highest alcohol excise tax rate in 30 years. The committee has kindly taken my recommendation that we offer a Happy Hour at Balcony Bar on Mon & Thurs 4:30pm -6:30pm, also with 60 Club nights from 5pm-7pm!

Function bookings for 2024 are already in place through April 2024!

Tournament revenue for 2023

Club Champs Tournament & Xmas Party Nov 2022- 5594.90 Nov 2023 tbc

Waitangi Tournament 1.5k, cancelled in 2022

Packer Cup 27th March 1.5k, down 1.5k on 2022

Nth Shore Open – Barfoot- PSA 18th -21st May 7.9k, down \$500 on 2022

Super Champs Grades 27th-30th July 4.4k, down \$300 on 2022

National Schools Tournament 4th -6th August 3.9k

Smithy Classic 30th Sept 2.6 k down \$200

Yoon Brothers continued lease of the kitchen and lounge for lunch service has continued to contribute slightly to the bar income, however, their growth of 2023 has decreased with a lack of UberEATS / Door Dash etc. Bar functions catering has helped fight against their decrease in daily sales. Members may not be aware...Yoon Brothers offers a 10% discount on menu items and as always we have received great feedback from private functions throughout the year, which is fantastic news for Chiho and also for the Mighty North Shore Club.

Art Class twice weekly venue hire of lounge, Monday / Sunday has now ceased with the new owners now based at The Art House in Takapuna. This allows Yoon Brothers to now open Mondays from 9:30am -2:30pm/ 5pm – 8:30pm Mon-Fri.

The deck is ready for summer with the planters flowering, a fresh coat of stain on the outdoor furniture and extra seating added. Try and make some time to enjoy a beverage or three @ Balcony Bar and a spicy bite from Yoon Brothers whilst the sun is out!

Bar Report 2023 continued



As always I'm here to discuss your needs should you require the lounge and Balcony Bar for a family, friends or work celebration. Please don't hesitate to contact me at bar@northshoresquash.co.nz . 0220952855 or better yet, swing by the bar and lets have a chat!

Soon enough we will have the Waitangi Tournament, and back by popular demand the annual Packer Cup & of course ... Smithy Classic!

A big shout to Barry Gill, David Smithson, Paul Tufin, and all the committee crew for all they contribute to the club tournaments and day to involvement within the clubhouse. Big thanks of course to all the members that continue to support the bar and kitchen, it's your patronage, good humour and great stories that help make the atmosphere and my day. Long may it continue!

Best wishes to all

Matt

THANK YOU
Gabe - We appreciate YOU!!



Men's Club Captain Report

2023 has been a prosperous year for our club! Starting with our new Club Manager Lisa Ashton who has taken to the role with diligence and professionalism to match, and has proved more than worthy and capable. Her first time running tournaments has been greatly successful; with staging of the Auckland Open and the New Zealand Secondary Schools Nationals. We have seen our E Grade Ladies team make it through the Auckland Super Champs, progress on to the Nationals whereby they managed to end up improving on their seeding. I have seen many new faces around the club and have availed myself to make them all welcome and assist with introducing them to many members as necessary; also, to help any with coaching and squash advice where possible. It is always great to see a broad spectrum of people who not only come to play at our club but there are those that openly socialise too!

With the bad start to this year the floods and the ensuing Cyclone we have had to facilitate members from clubs that were thus affected and it shows our clubs initiative support and resolve amongst the squash community which we should be proud of! Also of mention, those of our own members that were caught up in the quagmire; a very tense and stressful time for all!

Our interclub teams remain competitive, even though the trend seems to be slowing and there are not as many players competing. Hopefully we can address this next year, and also to rebuilding our Junior base.

I would also like to add that our club member Scott Svendsen has put in a lot of his free time to grind and elbow grease his way to cleaning the walls on the front squash courts! He is to be commended for his hard work and giving up so much of his free time around the club tirelessly doing such a fantastic job and helping with other odd jobs around the club through the year as well! AWESOME!!

One last thing - June 22nd 2024, our Barman Matt and myself have set aside this date for the inaugural North Shore Squash Clubs " Matariki mid-year fun Tournament" TBC

I hope to see you all around the club at various times, and with the year drawing to a close I want to wish you all a happy and safe seasons greeting and a prosperous New Year! Bring on 2024!

Gabe Marsters
NSSC Men's Club Captain

Ladies Captain Report

As Ladies Captain, I am pleased to report that the Ladies representation at the club is healthy and slowly continuing to grow.

It is awesome to see that we have such strong representation of A Grade female players, with North Shore winning the coveted Mitchell Cup held in Christchurch in June, beating Marlborough Squash Club in the final. They have had to wait 9 years since their last victory, so this was a phenomenal result for the team which consisted of Abbie Palmer, Anne Leakey, Lisa Ashton, Suk Hee Kim, Kayti Griffen, Tyler Duberly, Michelle Heron and keeping them all in check, their Manager Mandy Kennedy. Congrats ladies on a well deserved result for the club.

Another highlight for NS Ladies is the incredible representation that we had across various age groups that were selected to compete for NZ in the Trans-Tasman Test Series against Australia last month in Invercargill. A massive congratulations to Lisa Ashton, Mandy Kennedy, Suk Hee Kim and Alessandra Ceriani. NZ beat the Aussies 2-1, which is an impressive result as the trophy was last in the Kiwi's hands back in 2011 - well worth the wait!

Not only do we have strong representation at A Grade and Masters levels, but also an outstanding performance from our E Grade Ladies Superchamps team who won the Auckland Superchamps Title. Well done to Maggie Chen, Carrie Cross, Anne-Kristin Hilpert, Elizabeth Kjellberg, Woohui Kim and Trelise Chappell for taking out this win. A special mention to our C Grade Ladies team of Kate Bingham, Eva Gooch, Dani Duberly, Sujin Oh and Kyara Evans who couldn't quite get there in their final - a valiant effort!!

Monday Ladies Night has had healthy participation and has been regularly growing which is fantastic to see. Our A Grade Ladies take their respective turns in helping to run these nights and the turn out has been impressive, with up to 17 enthusiastic and keen ladies coming along.

Off court, I would like to make a special mention of two amazing ladies who have helped keep our club running over the last year - our Club President Cheryl Gush and Club Manager Lisa Ashton. You two ladies have done a phenomenal job in your respective roles and on behalf of the club, I thank you for your time, effort and passion.

So in all, we have an amazing and talented group of female participation at North Shore Squash Club - keep up the good work!!!

Maxine Goldie
NSSC Ladies Club Captain



Maxine





**CHEERS
TUFFY!**

NORTH SHORE FRIDAY JUNIOR REPORT 2023

I can't believe we are through another year! That has passed too quickly!

This year the number of juniors was slightly less than the year before. But the commitment from all the juniors has been fantastic. The attendance rate has been around 90% throughout the year, and all juniors are now members of the club also.

We continued a similar format to 2022, with the two sessions, 4 – 5pm & 5 – 6pm, but in addition we added a 3.30pm time slot for true beginners. The true beginners have the lean number of two players, with the following session holding 10 juniors and then (on average) 5 intermediate/advanced juniors for the final session of the evening. I have seen great improvement by all of the juniors and their love for squash has grown throughout the year.

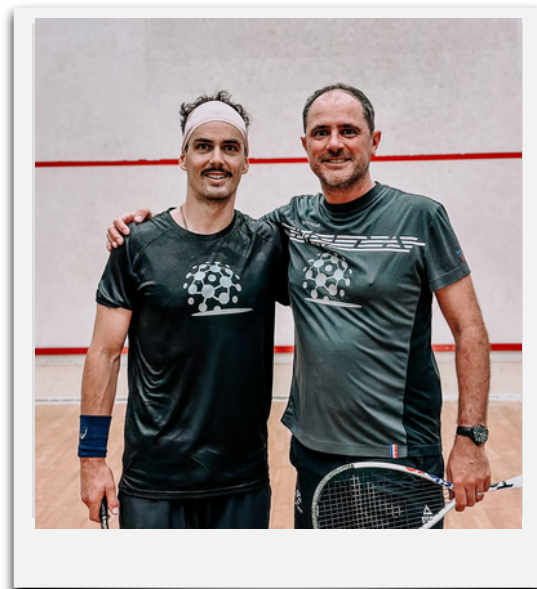
This year, after 8 years in this position, will be my final year as the junior coach as I am heading to Wanganui in 2024. I have thoroughly enjoyed watching juniors take up the game and learn to love it like I do. I have seen juniors come up through the club and go on to greater levels of squash. I like to think I played a part in developing that love of the game and their progression, but the reality is that those succeeding as they move past the junior ranking has a lot to do with their own perseverance and commitment, rather than a Friday night junior coach. Thank you to all those who have stepped in when I have been unable to coach, thankfully it was few and far between this year, and to all the parents who continue to bring their kids every Friday night. I truly appreciate that level of commitment that is required from parents, so thank you for that.

I wish all juniors the best in 2024. I hope to see a few of them down my way in Wanganui through tournaments and I will be returning at times to keep playing my own squash up here in Auckland.

Thank you again for your support over the years. Have a wonderful Christmas and New Year season.

Kind Regards,

Paul Tuffin,
Friday Night Junior Convenor.



Paul Hornsby

2023 Academy report by Paul Hornsby

It was great to see the squash season un-interrupted by Covid for the first time in a few years, and our junior players attended training sessions on Thursday nights in preparation for their various events across 2023!

We continue to run 2 sessions on Thursdays after school, which cater for players of different age/abilities. Our 4.15pm session is a great way for keen players reasonably new to competitive squash to come along, gain better understanding of the technical and tactical aspects of the game, and to have a lot of fun in doing so! The sessions were attended by:

Henry Hornsby, Sebastian He Ling, Jesse Wilson, Damian Rodgers, Sid Roy

Our more experienced and developed players come along for the slightly more intensive 5.15pm session which is designed to help players continue to develop all aspects of their game as they prepare for events across the season. Players attending sessions over the year were:

Luke Dorward, Liam Linton, Aishah Lotfy, Saara Joukani, Lucas Hollier,
Jamie Doig, Max Bailey, Heather Bowden, Sarah Bowden

Thanks must go to Tyler Duberly and Gareth O'Brien who have made themselves available across the season to assist in delivery of the sessions and have done an awesome job in doing so! We are very fortunate to have such passion and coaching experience at the club.

As 2023 draws to a close, we will be planning the 2024 activity both for training, and events and hope to enhance the opportunities for our amazing junior players as they continue to progress!

Paul Hornsby



NORTH SHORE SQUASH CLUB

KOREAN CLUB ACTIVITY UPDATE



Korean Members/Club Night Report

Another successful year of Korean membership at North Shore Squash Club. We are seeing a growth in new senior members taking up the sport, especially between younger couples. Korean Night continues every Saturday, a chance for those players to practice their foundational skills learnt during coaching sessions and also have fun games. It is also a great chance to connect with other Korean members in the club, and it's great to see those members forming interclub teams. We had a team of F graders playing Superchamps for the club for both men and women. Korean Night bi-monthly tournaments continue with approximately 60 people taking part from juniors to masters of all levels. We also held a big tournament at North Shore in June in preparation for the selection of squash players to play for the Offshore Division at the 104th National Sports Festival in Korea. Both the male representative and female representative from our Club represented New Zealand and New Zealand managed to bring home a gold medal. Great publicity for the club, as the news was advertised in the newspapers and online forum for the local Korean community in New Zealand. Sending thanks to the Club for all the support and looking forward to having another fabulous year!

Suk Hee Kim



NSSC Maintenance Sub-Group Report for 2022/23

Following on from last year with the start of the club renewal program, reasonable sums were provided in the budget for general maintenance and I'm sure you'll agree that the exterior of the club looks exceptional, with the signage on the car park wall leaving a lasting impression.

We continue to engage the services of Mahuta Management Services who scope the works, prepare and evaluate tenders, and recommend contractors to the Committee.

Work has been completed on:

- Fitting a new grease trap to the kitchen (\$9k)
- Painting of the external walls of the club (\$55k)
- All court walls meticulously cleaned by Scott Svendsen
- Complete preparatory works and allow for contingencies (\$24k)
- Small maintenance work completed by club member Rayne Paul
-

Other items on the plan to be prioritised:

- Repaint Courts 6 and 7 during the summer months (\$20k) with \$10k Grant funding secured.
- Deck refurbishment and installation of lift – quotes being obtained and funding applied for.

NSSC Maintenance Sub Group.



Barfoot & Thompson Auckland / Oceania Open PSA 2023



BARFOOT & THOMPSON

LICENSED REAA 2008

NZ Secondary School Squash Champs



Boys Champions
Whangarei Boys' High School



Girls Champions
Otumoetai College

TOURNAMENT REVIEW



It was a privilege to host the NZSSSC for the 2nd year running, along with co-hosts clubs Devonport and Belmont Park. WHAT AN AWESOME EVENT - ALL STUDENTS SHOULD BE VERY PROUD OF THEMSELVES!!!!

It's not just about the squash....





BUDGET 2023/2024

In the coming year, we will need to be prepared for a budget that runs a deficit again. We are forecasting (\$27,930).

There is still some large maintenance work required in our Building and Maintenance program. Some of this is work that we were expecting to have done in the previous financial year, but we didn't manage to secure contractors to get this work done like the front wall of the back courts (6&7).

If you have any questions with regard to the budget for the year to come, I encourage you to put them in writing to us ahead of the AGM so that we can answer queries with clarity at this meeting.



Ask questions

PROPOSED BUDGET FOR 2022/23



NORTH SHORE SQUASH CLUB

Proposed budget
PROPOSED BUDGET FOR 2022/23
 23/24

Account	Budget 2024	Actuals 2023
Trading Income		
Bar Sales	\$200,000.00	194,575.70
Total Trading Income	\$200,000.00	194,575.70
Cost of Sales		
Bar Expenses	\$10,675.00	9,976.89
Bar Purchases	\$75,913.00	70,887.43
Bar Salaries	\$72,000.00	83,863.11
Bar Wages	\$8,000.00	1,180.00
Closing Stock (Bar)	-\$7,528.55	(7,036.03)
Closing Stock (Club)	-\$982.04	(917.80)
Opening Stock (Bar)	\$7,036.03	8,359.13
Opening Stock (Club)	\$917.80	1,552.00
Total Cost of Sales	\$166,031.24	167,864.73
Gross Profit	33,968.76	26,710.97
Other Income		
50 Club Income	\$7,500.00	7,250.00
Club Function Income	\$0.00	2,782.60
Coaching Income	\$0.00	0.00
Court Hire	\$675.00	631.30
Entertainment Books	\$0.00	0.00
Fund Raising & Raffle Income	\$3,300.00	2,753.87
Grants & Donations	\$12,000.00	0.00
Grants Received	\$15,000.00	162.17
Interclub Fees Collected	\$5,700.00	5,381.54
Interest Received	\$3,500.00	7,321.12
National event income	\$7,000.00	33,505.29
Professional / Other Income	\$0.00	3,833.91
Rent Received	\$15,390.00	18,043.52
Rent Received - Carpark	\$135,000.00	129,552.21
Room Hire	\$4,055.00	3,790.43
Sale - Balls , Grips & T Shirts	\$2,200.00	2,068.54
Sponsorship	\$12,000.00	9,902.10
Subscriptions	\$110,000.00	107,215.85
Swipe Card Sales	\$50.00	32.17
Tournament Fees & Sponsorship	\$15,000.00	5,641.56
Visitor Fees	\$6,000.00	6,157.08
Total Other Income	\$354,370.00	346,025.26



Operating Expenses	Budget 2024	Actual 2023
50 Club	\$6,900.00	6,943.47
Accident Compensation Levy	\$1,788.00	1,671.91
Accountancy Fees	\$2,500.00	2,350.00
Advertising	\$7,000.00	0.00
Audit Fees	\$2,200.00	2,110.00
Balls , Grips , T Shirts & Equipment	\$3,328.00	2,995.21
Bank Charges	\$750.00	700.38
Cleaning & Laundry	\$35,276.00	35,276.23
Coaching - Development Squad	\$7,600.00	7,157.50
Coaching - P Hornsby	\$750.00	592.50
Coaching - P Tuffin	\$3,800.00	4,140.00
Coaching P Wright	\$0.00	0.00
Computer Expenses	\$1,500.00	320.40
Computer Maintenance and Support	\$700.00	1,669.53
Consultancy & Professional Fees	\$11,500.00	21,735.20
Credit Card Fees (GST)	\$0.00	0.00
Depreciation	\$19,000.00	18,488.52
Display Expenses (Trophies & Photographs)	\$450.00	48.70
Fund Raising / Raffle Expenses	\$3,300.00	3,229.97
Gas	\$7,000.00	7,088.45
General Expenses	\$1,500.00	0.00
Insurance	\$27,500.00	27,276.98
Interclub costs	\$5,700.00	5,877.48
Interest on Overdraft	\$0.00	0.00
Interest Other	\$0.00	0.00
Internet Costs	\$1,400.00	1,308.28
Junior Expenses	\$0.00	0.00
Kitchen Expenses	\$0.00	0.00
Kiwisaver Employer Contributions	\$4,787.00	4,474.29
Levies	\$25,000.00	23,616.50
Licences & Registrations	\$2,100.00	2,006.96
Light Power & Heating	\$20,284.68	18,957.65
Loss on Sale of Fixed Assets	\$0.00	0.00
Merchant Fees	\$3,000.00	2,990.15
Minor Assets	\$1,000.00	0.00
National Tournaments	\$8,500.00	17,717.96
Office Expense	\$2,500.00	2,392.70
Player Sponsorship	\$2,000.00	2,000.00
Postage	\$0.00	0.00
Printing & Stationery	\$1,000.00	925.50
Rates	\$18,548.00	18,548.33
Repairs & Maintenance	\$74,464.00	124,729.25
Rubbish Collection	\$4,100.00	4,943.40
Security	\$560.00	559.55
Sky TV	\$3,500.00	4,452.90
Subcontractors	\$6,400.00	6,313.06
Swipe Card Purchases	\$2,500.00	3,589.57
Telephone, Tolls & Internet	\$2,084.00	1,948.09
Tournament costs	\$3,500.00	10,651.50
Tournament Prizes	\$12,000.00	23,940.00
Wages & Salaries	67000	66,105.28
Total Operating Expenses	416,269.68	491,843.35
Net Profit	(27,930.92)	(119,107.12)

Proposed budget
PROPOSED BUDGET FOR 2022/23
 23/24



At the AGM, we will ask club members to vote to increase club fee's inline with CPI. The last time the annual fees for senior membership were increase was 10 years ago. In this time, are expenses have increased significantly.

Earlier this year, we utilized some of our long-standing senior members to float the conversation around some changes to prices and privileges. At this AGM, we will only ask for you to help us bring the price structure change into play. The incoming committee will then reach back out to members to deepen our conversations about the structure in order to understand a greater audience. Below, you will find information on market prices, and the fee structure we would like to adopt. Your committee thanks you in advance

Name	Pay cycle	2023 Fee	2024 Fee changes
A Grader		\$ -	
Corporate	Annual	\$1,000.00	\$1,100.00
Couple	Annual	\$860.00	\$920.00
Couple	Monthly	\$75.00	\$80.00
Family	Annual	\$950.00	\$1,020.00
Family	Monthly	\$80.00	\$86.00
Junior	12-18 years	\$140.00	\$150.00
Junior	under 12 years	\$90.00	\$97.00
Midweek-	Annual	\$240.00	\$260.00
Midweek-	Monthly	\$25.00	\$27.00
Runner	Annual	\$65.00	\$70.00
Senior	Annual	\$475.00	\$510.00
Senior	Monthly	\$45.00	\$48.00
Social	Annual	\$25.00	\$27.00
Student	Annual	\$265.00	\$285.00
Student	Monthly	\$26.00	\$28.00
WDHB	Gym	\$35.00	\$40.00
Weekend –	Annual	\$240.00	\$260.00
Weekend –	Monthly	\$25.00	\$27.00

Proposed membership price
PROPOSED BUDGET FOR 2022/23
 increase 23/24



Other club fee structures

Proposed membership price
PROPOSED BUDGET FOR 2022/23
 increase 23/24

	NSSC	HENDERSON	HERNE BAY	REMUERA	BROWNS BAY	BELMONT	PANMURE	MOUNT EDEN	Average
SENIOR ANNUAL	\$475.00	\$499.00	\$760.00	\$840.00	\$440.00	\$395.00	\$480.00	\$702.00	\$573.88
COUPLES	\$860.00		\$920.00	\$1,320.00	\$779.00				\$969.75
MIDWEEK	\$240.00	NA	NA	\$600.00			\$240.00	\$366.00	\$361.50
WEEKEND	\$240.00	NA	NA	NA			\$160.00		\$200.00
FAMILY 2A 2C	\$950.00	\$810.00	\$1,520.00	\$1,560.00	\$920.00	\$975.00	\$880.00	\$1,250.00	\$1,108.13
STUDENT	\$270.00	\$310.00	\$265.00	NA	\$300.00	\$250.00	\$240.00		\$272.50
JUNIOR	\$140.00	\$140.00	NA	\$180.00	\$265.00	\$250.00	\$130.00	\$209.00	\$187.71
SOCIAL	\$25.00	\$75.00	NA	\$120.00			\$50.00	\$105.00	\$75.00
GYM ONLY			\$400.00				\$208.00	\$250.00	\$286.00
CORPORATE	\$1,000.00		\$1,020.00						\$1,010.00

Nomination of Life Membership



Recommendation for the nomination of James Fitzsimons by Pat McHugh for Life Membership



On 6/8/2023 Jimmy was nominated for a life membership by Pat McHugh, Vice President and current committee member and Life member.

James has been a member of the North Shore Squash club for over 20 years. In this time, he has been a sitting President, committee member, and volunteered at numerous events at our club. Most impressive of these was his successful co-ordination of the world Masters games Squash Tournament at our club. Jimmy has been involved in tournament control for over 8 years and has helped develop process's that enable doing the draws and running the tournament easy. He always turns up for a working bee, helps run club nights, played master's for many years, and helps us to keep the lines on the courts replaced when necessary. His actions and presence at tournaments like the WMG has been a contributing factor to the praise delivered by the CEO of SNZ (Jim O Grady) who said that Jim's unfaltering demeanor was instrumental in delivering one of the best international tournaments ever.

On the process of bringing this nomination to the floor of the AGM this committee has received this nomination which has been signed by 5 current members. It was presented to the committee by Pat who explained why he was nominating James. The floor was opened for discussion on the matter, questions raised and answered. A blind vote was taken and recorded in BoardPro as a flying minute, and a 2/3 majority reached. 8 in favor, 1 abstain, 2 absent votes.

This committee therefore **recommends** James Fitzsimons for the award of Life membership for his contributions to not only the North Shore Squash Club, but for his ongoing contributions to the game.

For those not familiar with how nominations and awards for Life membership happen, I would like to direct you to our webpage under club policy for full details.

Members present at the AGM will be asked to vote on this.

Thank you.
Your committee.



CLUB SURVEY SUMMARY

A club survey was made available to all club members in September and October of 2023. Club members were given the chance to offer us feedback on how we were tracking in terms of delivering on service expectations. You would have received an email to participate in the survey. As well as having access to a link on our webpage, the link was placed on Facebook as well.

I would like to thank the members who did participate in this survey, you have given us feedback that will help us not only to deliver a better squash and club experience but also some guidance on where we should focus our attention in the future.

The next few pages of this document are a summary of the information gathered, as well as some comments to let you know what steps we have already started taking to deliver the service experience you expect.

Thank you again to those who took the time to answer this. We will repeat this exercise at the close of this financial year again and we encourage you all to participate.

As always, please don't wait for this to come around if you have something that needs attention.

Please come down to the club office to chat.

Thank you, to the 12 members who took the time, to fill in our club survey. It really does help us to try and make things work for all of us.

In summary,

- How would you rate your experience at the club this year?

You scored on average 4.3/5

- How would you rate your administrator at the club this year?

You scored on average 4.8/5

You gave Lisa outstanding feedback, and yes, we are lucky to have her on our team! We are very glad that you love her peppy communication!

- How would you rate your bar experience at the club this year?

You scored on average 4.7/5

We agree, Matt is the best barman in town!

- How would you rate our catering partners Yoon Brothers?

You rated this 3.2/5

Your feedback will be presented to them and will continue to advocate on behalf of club members in this regard.

- How would you rate the conditions of the courts?

You rated this a 3.9/5

There is some work to do on some of our courts and we have had some funding to help us with courts 6&7. We are planning to get this done over the summer.

- How would you rate the conditions of the changing rooms?

You rate this 3.6/5

Some necessary things for the ladies' rooms: we will try to action these; they are relatively simple. We are glad to hear that you think the cleaning is getting better. This is always a challenge maintaining the standard with our supplier, but Lisa is up for it!

- How would you rate our juniors program?

You rated this a 3.7/5

Thank you for your feedback here, we are working on some things to try and build on the work already done. This program relies on volunteers so if you can lend a hand, please see Lisa.



- How well is your committee doing

There is mixed feedback here, but from it, we need to do a better job of keeping you all informed of the things that we are working on and closing out. This too is a volunteering space, we need more members to participate in this so we encourage you to step into this space and help out.

- Your volunteer of the year

2 names have stood out here.

·Gabe Marsters

·Scott

What do we need to work on?

·Some of you are very happy and have nothing to report

·There is some consensus on recruiting more members, both senior and junior. We take this on board and will let you know how we proceed.

·More onboard information when new members join.

·There is a note about the prices at the bar, we have checked our pricing, and we are well below average for the surrounding area. It is important to remember that in order to employ a full-time bar and lounge manager, we have to pay a market rate, and this has to be funded through sales in the bar.

·Split the bar lounge area for a more intimate experience. I love this idea, we will try to see if this is something that we can fundraise for, or get external funding for it. Currently, we have to prioritize our spend on significant maintenance jobs like making the front entrance watertight, remediating our deck and fixing up the front of courts 6&7.

·Creating more connectivity with members. The good news is Lisa has already started this and will be creating WhatsApp groups. If you are not on it, it may be time to do that.

·Making the booking and lighting system more equitable and consistent. This has been an ongoing discussion for the last 12 months and we are paying it attention. We will return to the club members in the new year a proposal that covers our types of memberships and the privileges that they hold. Keep a look out for it because your feedback will help us achieve better outcomes.

·Some tea at tournaments. Consider it done!

·Catering. Here the feedback is mostly around pricing and variety. We actively engage with our catering partners Yoon Brother to try and deliver consistency and good value and the relationship is managed by our bar and lounge manager Matt.

Your feedback is really appreciated, especially when it is so constructive. Thank you for taking the time to help us understand how we are doing.

